

Our Value Proposition

MalikCo delivers smart business solutions that empower performance. Our expertise is in the assimilation of people, technology and process to create productivity gains, cost efficiencies, and competitive advantage. It is reflected in the personnel, skills and experience of the MalikCo team and in the solutions we design and implement for our clients. Consistently on time and rarely over budget, the MalikCo methodology ensures short-term ROI and long-term business value.

Improved Productivity

We optimize business processes to make people more efficient and productive. Our methodology begins with a survey of your personnel, information systems, and workflows, but it's more than typical data-driven business analysis. The MalikCo "magic" is part expertise/part experience, the product of a trained eye and an inventive mind. Our consultants identify opportunities to improve productivity other firms miss so that your company becomes more efficient with lower costs and higher profits.

Reduced Business Risk

Our clients trust us to execute mission-critical initiatives. To ensure success, we reduce implementation risks by careful selection of the consultants assigned to the project. Each will have the necessary training and certifications and will have delivered comparable solutions to multiple clients within your industry. As a result, our consultants contribute immediately and add value throughout the project implementation cycle. MalikCo is the "No Risk" provider.

Decreased Time to Market

Obviously, competitors won't wait for you to bring products to market, but neither will the markets. The key is agility; successful companies are able to turn on a dime to capture an emerging opportunity. By leveraging the MalikCo talent pool as your resource requirements change, your company becomes more agile, retaining its focus on customer satisfaction without crippling its ability to respond to market movements. We can engage any project, anywhere, regardless of size, scope, complexity, or duration, using on-, off- and near-shore resources as appropriate. Whether we lead the project or support your team, with MalikCo, you stay abreast of the market and ahead of your competitors.

Predictable Results

By engaging MalikCo, you ensure that the benefits your team predicted in the project justification will be attained. Approaching our third decade exceeding client expectations, MalikCo has delivered for many of the world's most respected companies, including Accenture, American Express, AutoDesk, Bain, BHP, Cap Gemini, Deloitte, Exelon, Fujitsu, GM, HCL AXON, IBM Global Services, Microsoft, Nike, PG&E, Pricewaterhouse Coopers (PwC), Qualcomm, Salesforce.com, Sempra, Time Warner, Telstra, Toyota, Visa, and many others. Contact us to learn how MalikCo can make your business more competitive and profitable.

PROFESSIONAL SERVICES

We provide technology management consulting in the following areas:

Enterprise Resource Planning (ERP)	Geographic Information System (GIS)
Customer Relationship Management (CRM)	Mobile Data System Integration (MDSI)
Supply Chain Management (SCM)	Economic Social Research Institute (ESRI)
Financial and Performance Management	ClickSoftware
Human Resource Management (HRM)	Workday
Human Capital Management (HCM)	SuccessFactors
Information Technology Strategies	Smart Grid
Enterprise Asset Management (EAM)	SDL Tridion
Enterprise Information Management (EIM)	MicroStrategy

We provide implementation, development, integration, deployment, and training services for:

- Strategic Technology Consulting
- Implementation and Development
- Information Technology Operations and Application Support
- Information Technology Procurement and Vendor Relationship Management
- Human Resource Management and Support

THE MALiKco METHOD

We Analyze Our data-driven methodology analyzes business processes at the design phase to determine the best integrated solution for your evolving business needs.

We Collaborate Our contribution to your strategic design and planning process comes from two decades of experience implementing enterprise business solutions and can prove invaluable in reducing project costs and meeting aggressive timelines.

We Manage Implementing the right business solution can be costly and time consuming. Together we choose the right project manager for your unique requirements to ensure projects are deployed on time and on budget.

We Innovate Achieve measurable business value by leveraging our knowledge, innovation and experience to achieve your strategic goals.

We Educate We close the project loop with education for all users. Appropriate knowledge transfer ensures your staff has the skills to manage and operate the delivered solution.